

RBT PUBLICATIONS AND PRODUCTS

SKILLFUL TEACHING

- ▲ ***The Skillful Teacher: Building Your Teaching Skills*** (6th ed. 2008)
Designed for both the novice and the experienced educator, *The Skillful Teacher* is a unique synthesis of the Knowledge Base on Teaching, with powerful repertoires for matching teaching strategies to student needs. Designed as a practical guide for practitioners working to broaden their teaching skills, the book combines theory with practice and focuses on 18 critical areas of classroom performance. A must for instructional coaches and mentors.
by Jon Saphier, Mary Ann Haley-Speca, & Robert Gower
- ▲ ***The Skillful Teacher Interactive Kindle eBook*** (2008, Kindle 2012)
Available as complete *The Skillful Teacher* book or in 4 separately-orderable parts. Detailed search options or links to different chapters for instant answers to teaching dilemmas. Go to Amazon.com to purchase.
by Jon Saphier, Mary Ann Haley-Speca, & Robert Gower
- ▲ ***Activators: Activity Structures to Engage Students' Thinking Before Instruction*** (1993)
This book is a collection of classroom-tested, practical activity structures for getting students' minds active and engaged prior to introducing new content or skills.
by Jon Saphier & Mary Ann Haley
- ▲ ***Summarizers: Activity Structures to Support Integration and Retention of New Learning*** (1993)
This book is a collection of classroom-tested, practical activity structures for getting students cognitively active during and after periods of instruction.
by Jon Saphier & Mary Ann Haley
- ▲ **DVDs: *The Skillful Teacher Series*** (2012)
Collections of videos that bring to life practical strategies for improving teaching, highlighting high leverage, 21st century skills from our "gold-standard" textbook, *The Skillful Teacher*. Volume 1A & 1B – Motivation skills from the Classroom Climate and Expectations chapters. Volume 2A & 2B – Planning and Error Analysis/ Reteaching skills from the Planning and Assessment chapters. Volume 3 – Instructional Strategies from the Clarity chapter. Included are introductory videos to the Map of Pedagogical Knowledge.
by Jon Saphier et al.
- ▲ **Poster: *Map of Pedagogical Knowledge Pyramid*** (2009)
Full-color, 24" x 36" laminated poster. Support the professional development of your staff with this great visual of the foundation of good teaching. Display in teachers' room and training areas.
- ▲ **Mini-Posters: *Map of Pedagogical Knowledge Pyramid (pkg. of 25)*** (2009)
Full-color, 8.5" x 11" laminated mini-posters, an instructional resource for every teacher.

SKILLFUL LEADERSHIP

- ▲ ***The Skillful Leader: Confronting Mediocre Teaching*** (2000)
Based on *The Skillful Teacher* framework, this book is targeted to evaluators and supervisors who want a field-tested toolkit of strategies to improve, rather than remove, underperforming teachers. The text includes valuable legal notes and a model contract, case studies, assessment tools, and personal accounts of leaders in action.
by Alexander D. Platt, Caroline E. Tripp, Wayne R. Ogden, & Robert G. Fraser
- ▲ ***The Skillful Leader II: Confronting Conditions That Undermine Learning*** (2008)
This important "Skillful Leader" book arms administrators and teacher leaders with step-by-step strategies to confront and raise the performance of teams and individuals who undermine student learning. The text includes methods of collecting data, strategies for intervention, and tips for hiring and training. Individual and community profiles, together with legal notes, provide practical tools for busy leaders.
by Alexander D. Platt, Caroline E. Tripp, Robert G. Fraser, James R. Warnock, & Rachel E. Curtis
- ▲ ***Strengthening Teacher Evaluation: Taking Action to Improve Ineffective Teaching (The Skillful Leader III)*** (2014)
This work serves as a how-to handbook to accompany the best selling *The Skillful Leader: Confronting Mediocre Teaching*. Like its predecessor, the book offers dozens of illustrations, new cases, and sample documents plus legal advice to help evaluators confront ineffective instruction. It is a cover-to-cover guide for solving thorny teacher performance problems.
by Alexander D. Platt & Caroline E. Tripp



RBT PUBLICATIONS AND PRODUCTS

- ▲ ***Beyond Mentoring: Putting Instructional Focus on Comprehensive Induction Programs*** (2011)
This book emphasizes the critical role of instructional practice in the induction support that is given to new and beginning teachers. Using RBT's model for the comprehensive induction of new teachers, educators are guided through the steps of developing an induction plan for new teachers and integrating the induction program with the district's professional learning community.
by Jon Saphier, Susan Freedman, & Barbara Aschheim

- ▲ ***Talk Sense: Communicating to Lead and Learn*** (2007)
Barry Jentz shows how leaders can build the requisite trust and credibility for improving organizational performance. Typically, leaders "talk tough" to improve performance. When that doesn't work, they "talk nice" (or vice-versa). By learning to "talk sense", leaders can succeed in their efforts to improve performance.
by Barry Jentz

SKILLFUL DATA USE

- ▲ ***The Data Coach's Guide to Improving Learning for All Students: Unleashing the Power of Collaborative Inquiry*** (2008)
This resource helps Data-Team facilitators move schools away from unproductive data practices and toward examining data for systematic and continuous improvement in instruction and learning. The book includes a CD-ROM with slides and reproducibles.
by Nancy Love, Katherine E. Stiles, Susan Mundry, & Kathryn DiRanna

- ▲ ***Using Data to Improve Learning for All: A Collaborative Inquiry Approach*** (2009)
This valuable handbook arms leaders with the tools for using data to improve student learning, with an emphasis on promoting equity within a culturally proficient school environment. The book contains detailed examples of schools that have demonstrated dramatic gains by building collaborative cultures, nurturing ongoing inquiry, and using data systematically.
by Nancy Love, Editor

- ▲ ***Laminated Guide: Data Literacy for Teachers*** (2011)
For every teacher, Data Coach, and inquiry team. In a fold-out 8.5" x 11" laminated form, ready to be inserted in a notebook, the guide provides a simple framework to help teachers feel comfortable, knowledgeable, and skilled in effectively using a variety of data, including formative assessments.
by Nancy Love

- ▲ ***Laminated Guide: The Skillful Inquiry/Data Team*** (2012)
For every grade level (elementary) or subject-area (middle and high school) team of teachers, plus school and district administrators. In a fold-out 8.5" x 11" laminated form, ready to be inserted in a notebook, this guide provides a proven-effective inquiry process and practical tools to maximize their impact on student achievement.
by Nancy Love

- ▲ ***DVD: The Skillful Data Use Series*** (2012) Volume 1 Collaborative Inquiry: Connecting Data to Results. DVD collection of introductory instructional videos based on *The Data Coach's Guide* and *Using Data to Improve Learning for All* provides expert commentary, insights from successful implementations, and views of Data Teams in action.

- ▲ ***Posters: Unleashing the Power of Collaborative Inquiry*** (2009)
Eight full-color, 24" x 36" laminated posters: (1) Using Data 19 Tasks, (2) Building the Bridge, (3) Using Data Diagram, (4) Data Driven Dialogue, (5) Data Triangle, (6) Logic Model, (7) Verify Causes Tree, (8) Drill Down Deep. Data is power!

OTHER RBT RESOURCES

- ▲ ***John Adams' Promise: How to Have Good Schools for All Our Children, Not Just for Some*** (2005)
Curriculum reform, structural reform, funding reform, organizational reform—all these 20th-century efforts have failed to make a significant dent in the achievement gap and the performance of disadvantaged students, especially in cities and poor rural areas.
by Jon Saphier
- ▲ ***How to Bring Vision to School Improvement Through Core Outcomes, Commitments and Beliefs*** (1993)
This practical guide provides a proven step-by-step sequence for generating consensus among parents and staff about a few valued core outcomes they want for all children. Then it shows how to achieve the concrete outcomes in the areas of school and family life.
by Jon Saphier & John D'Auria



RBT PUBLICATIONS AND PRODUCTS

	Price	Qty	Total
▲ <i>The Skillful Teacher: Building Your Teaching Skills</i> (6th ed.).....	\$62.95	_____	_____
▲ <i>The Skillful Teacher Interactive Kindle eBook</i>	Full Book \$48.95, 4 Parts Each \$21.95		
	<i>Go to Amazon.com to purchase.</i>		
▲ <i>Activators: Activity Structures to Engage Students' Thinking Before Instruction</i>	\$17.50	_____	_____
▲ <i>Summarizers: Activity Structures to Support Integration and Retention of New Learning</i>	\$17.50	_____	_____
▲ <i>Activators & Summarizers (2-Book Set)</i>	\$30.00	_____	_____
▲ <i>DVDs: The Skillful Teacher Series Specify: Volume 1A, 1B, 2A, 2B, 3 Each</i>	\$94.95 Sale \$74.95	_____	_____
	Set of 5 \$375.95 Sale \$275.95	_____	_____
▲ <i>Poster: Map of Pedagogical Knowledge Pyramid (24" x 36")</i>	\$16.95	_____	_____
▲ <i>Mini-Posters: Map of Pedagogical Knowledge Pyramid (8.5" x 11")</i>			
	Package of 25.....	\$25.00	_____
▲ <i>The Skillful Leader: Confronting Mediocre Teaching</i>	\$39.95	_____	_____
▲ <i>The Skillful Leader II: Confronting Conditions That Undermine Learning</i>	\$54.95	_____	_____
▲ <i>Strengthening Teacher Evaluation: Taking Action to Improve Ineffective Teaching</i>	\$45.95	_____	_____
▲ <i>Beyond Mentoring: Putting Instructional Focus on Comprehensive Induction Programs</i>	\$28.95	_____	_____
▲ <i>Talk Sense: Communicating to Lead and Learn</i>	\$29.95	_____	_____
▲ <i>The Data Coach's Guide to Improving Learning for All Students</i>	\$50.95	_____	_____
▲ <i>Using Data to Improve Learning for All: A Collaborative Inquiry Approach</i>	\$35.95	_____	_____
▲ <i>Laminated Guide: Data Literacy for Teachers (Call for quantity discount)</i>	\$12.95	_____	_____
▲ <i>Laminated Guide: The Skillful Inquiry/Data Team (Call for quantity discount)</i>	\$12.95	_____	_____
▲ <i>DVD: The Skillful Data Use Series Volume 1</i>	\$74.95	_____	_____
▲ <i>Posters: Unleashing the Power of Collaborative Inquiry (24" x 36")</i>			
	Set of 8.....	\$200.00	_____
▲ <i>Individual Poster: Unleashing the Power of Collaborative Inquiry (24" x 36")</i>			
	Specify: 1-8: _____	\$27.50	_____
▲ <i>John Adams' Promise: How to Have Good Schools for All Our Children, Not Just for Some</i>	\$24.95	_____	_____
▲ <i>How to Bring Vision to School Improvement Through Core Outcomes, Commitments & Beliefs</i>	\$21.95	_____	_____

SUBTOTAL _____

Massachusetts residents only: add 6.25% state sales tax..... _____

Shipping & handling: Continental U.S. orders please add 15% (no S/H charge for DVDs)

All other orders: please call for shipping & handling charges..... **TOTAL** _____

TO ORDER:

- Purchase Order No. _____
- Check or Money Order made payable to: Research for Better Teaching, Inc.
- To place an order using a Credit or Debit Card, please visit our website: www.RBTeach.com

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